

Lets start the  
Conversation

Everyone  
Matters  
Working  
Together  
Making a  
Difference

# Why focus on Conversations?

- 78% of people that die have **at least one admission to hospital** in their last year of life<sup>1</sup>
- A third of all hospital admissions in last year of life **occur in the last 30 days before death**<sup>1</sup>
- Issues related to **communication** are the greatest source of complaints in end of life care
- People who have engaged in Advance Care Planning (ACP) are **less likely to die in hospital**<sup>2</sup>
- **Patients who have engaged in ACP have better outcomes**

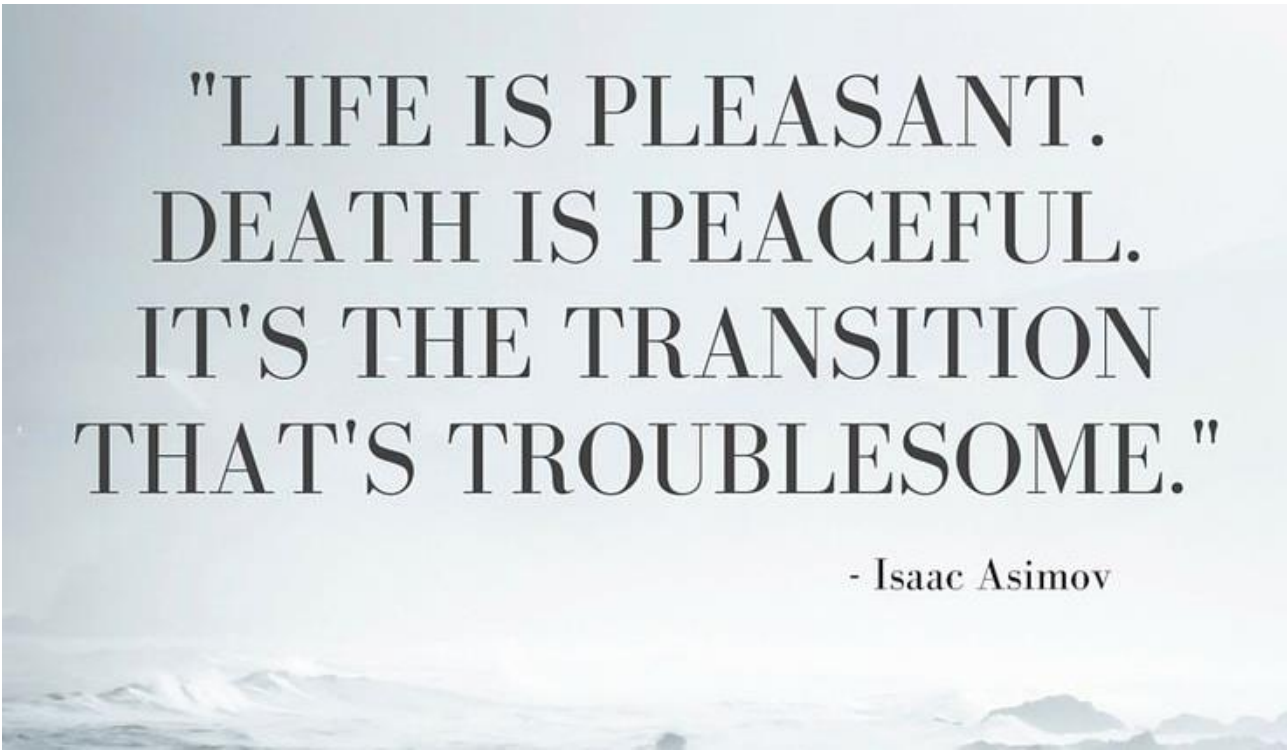
1. National end of life care Intelligence May 2012  
2. National Council for Palliative Care 2015





"LIFE IS PLEASANT.  
DEATH IS PEACEFUL.  
IT'S THE TRANSITION  
THAT'S TROUBLESOME."

- Isaac Asimov



## Facing uncertainty



What is going to  
happen to me?



# Recognising approaching end of life

## Triggers

- Unplanned hospital admissions or repeated admissions
- Disease burden –increase in symptoms
- Frailty, weakness, weight loss
- Family report deterioration, greater level of dependency
- Patient refuses treatment
- Admission from a care home

## Tools

**Clinical Frailty Scale\***

- 1 Very Fit** – People who are robust, active, energetic and motivated. These people commonly exercise regularly. They are among the fittest for their age.
- 2 Well** – People who have **no active disease symptoms** but are less fit than category 1. Often, they exercise or are very active **occasionally**, e.g. occasionally beyond routine walking.
- 3 Managing Well** – People whose **medical problems are well controlled**, but are **not regularly active**.
- 4 Vulnerable** – While **not dependent** on others for daily help, often **symptoms limit activities**. A common complaint is being “**slowed up**,” and/or being tired during the day.
- 5 Mildly Frail** – These people often have **more evident slowing**, and need help in **high order IADLs** (Groceries, transportation, heavy housework, medical issues). Typically, mild frailty progressively impairs shopping and walking outside alone, meal preparation and housework.
- 6 Moderately Frail** – People need help with **all outside activities** and with **keeping house**. Inside, they often have problems with stairs and need **help with bathing** and might need minimal assistance (caring, standing) with dressing.
- 7 Severely Frail** – **Completely dependent for personal care**, from whatever cause (physical or cognitive). Even so, they seem stable and not at high risk of dying (within ~ 6 months).
- 8 Very Severely Frail** – **Completely dependent, approaching the end of life**. Typically, they could not recover even from a minor illness.
- 9 Terminally Ill** – **Approaching the end of life**. This category applies to people with a **life expectancy <6 months**, who are **not otherwise evidently frail**.

**Scoring frailty in people with dementia**  
The degree of frailty corresponds to the degree of dementia. Common **symptoms in mild dementia** include forgetting the details of a recent event, though still remembering the event itself, repeating the same questionnaire and social withdrawal. In **moderate dementia**, recent memory is very impaired, even though they seemingly can remember their past life events well. They can do personal care with prompting. In **severe dementia**, they cannot do personal care without help.

\* J. Rockwood et al. Health Affairs (Millwood) 2008; 27: 2031-2036. © 2008 Wolters Kluwer Health | Lippincott Williams & Wilkins. All rights reserved. Certain portions may be reproduced for personal and educational purposes only.

Rockwood Frailty Score

**Supportive and Palliative Care Indicators Tool (SPICT™)**

The SPICT™ is a guide to identifying people at risk of dying within the next 12 months.

**Look for two or more general indicators of deteriorating health.**

- Performance status poor or deteriorating, with limited reversibility.
  - Needs help with personal care, in bed or chair for 50% or more of the day.
  - Two or more unplanned hospital admissions in the past 6 months.
- Weight loss (5 - 10%) over the past 3 - 6 months and/or body mass index < 20.
- Persistent, troublesome symptoms despite optimal treatment of any underlying conditions.
- Lives in a nursing care home or NHS continuing care unit, or needs care to remain at home.
- Patient requests supportive and palliative care, or treatment withdrawal.

**Look for any clinical indicators of advanced conditions**

Cancer	Heart/ Vascular disease	Kidney disease
Functional ability deteriorating due to progressive metastatic disease.  The fail for oncology treatment or treatment is for symptom control.	NYHA Class III/IV heart failure, or congestive, unstable coronary artery disease with: • Breathlessness or chest pain at rest or on minimal exertion. • Swollen, non-painful peripheral vascular disease.	Stage 4 or 5 chronic kidney disease (eGFR < 30) or deteriorating with deteriorating health.  Kidney failure complicating other life limiting conditions or treatments.
<b>Dementia/ frailty</b> Unable to drive, walk or eat without help.  Choosing to eat and drink less, difficulty maintaining nutrition.  Lethargy and facial incontinence.  Unable to communicate meaningfully, little social interaction.  Fractured femur; multiple falls.  Recurrent falls (sprains or fractures, laceration/abrasions).	<b>Respiratory disease</b>  Severe chronic lung disease with: • Breathlessness at rest or on minimal exertion between awakenings. • Needs long term oxygen therapy.  Has needed ventilation for respiratory failure or ventilation is contraindicated.	<b>Liver disease</b>  Advanced cirrhosis with one or more complications in past year: • chronic encephalopathy • hepatic ascites/abdominal distension • bacterial peritonitis • recurrent variceal bleeds
<b>Neurological disease</b>  Progressive deterioration in physical and/or cognitive function despite optimal therapy.  Speech problems with increasing difficulty communicating and/or progressive dysphagia.  Recurrent aspiration pneumonia; breathless or respiratory failure.	<b>Assess and plan supportive &amp; palliative care</b> • Review current treatment and medication so the patient receives optimal care. • Consider referral for specialist assessment if symptoms or needs are complex and difficult to manage. • Agree current and future care goals/plan with the patient and family. • Plan ahead if the patient is at risk of loss of capacity. • Handover: care plan, agreed levels of intervention, DNR status. • Coordinate care (eg. with a primary care register).	

SPICT™ September 2015

Supportive and palliative care indicator tool

# Feedback from staff questionnaire

What are the challenges?

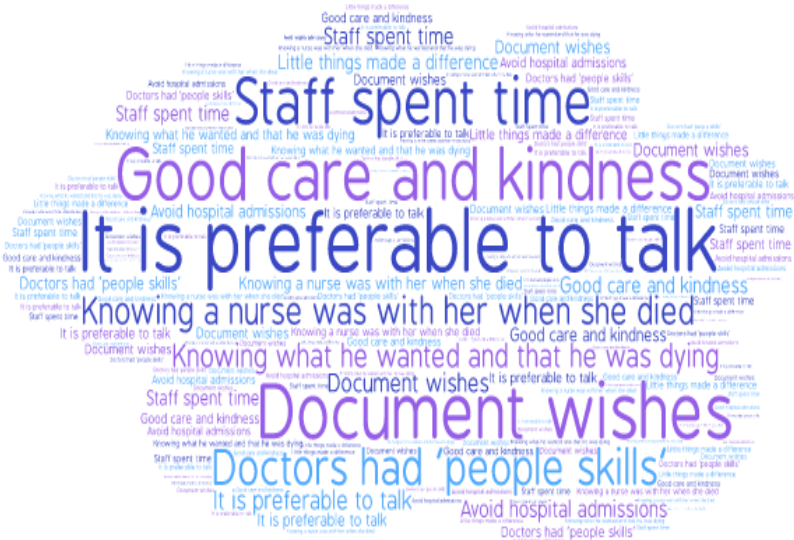
What can we do better?





# Feedback from telephone interviews with trust members

What was important to you?

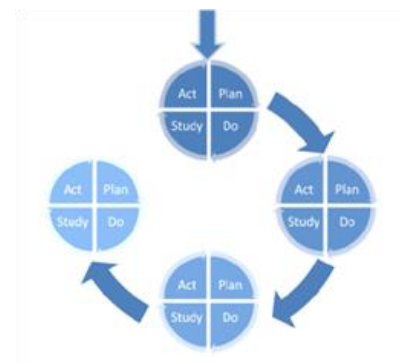


What was difficult?



# Quality improvement methodology

- PDSA methodology – small cycles of change
- Incorporating patient and family experience throughout
- Promoting staff engagement and developing ward ownership
- Palliative care team and ward Ambassadors for end of life care acting as facilitators
- Developing a culture change, normalising end of life conversations and making it ‘everyone’s business’
- Monitoring outcomes



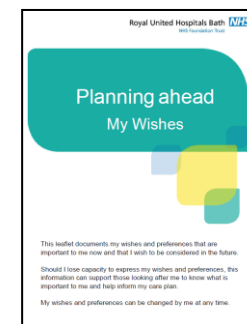


# The Conversation Project:

- What?** The Conversation Project is an RUH ward-based initiative that promotes the earlier recognition of those patients whose futures are uncertain or who are approaching the end of their lives.
- Why?** To create a shared understanding of what matters most to the patient and their family in order to plan appropriately for now and for the future.
- How?** By using the MDT ward meetings and ward rounds to identify such patients, to then focus on the conversations that may need to take place.

## Where are we now?

- Let's get talking – with patients, families, trust members and staff to develop the Conversation Project
- Adopted SPICT<sup>3</sup> and Rockwood Frailty<sup>4</sup> assessment tools to support identification of patients with EOLC and frailty
- Conversation Key Card for staff, ACP information leaflet and piloting ACP planning ahead document
- Ward based training, induction training and eLearning module, 'essential' training for end of life care which includes principles of the Conversation Project
- Intranet resource for the Conversation Project and ACP



## CHAT Bundle

### Consider

**Consider** whether the patient has an uncertain prognosis or is nearing end of life?

Consider:

- Rockwood Frailty Assessment
- SPICT - Supportive and Palliative Care Indicator Tool
- The 'surprise question'
- The patient's narrative
- Information from the family/carer
- Discuss at white board / MDT meetings
- Conversation Project magnet on the white board to identify patients

### Have

**Have** conversations with the patient & their family to support Advance Care Planning (ACP):

- Think about the environment and your approach
- Check their understanding
- Acknowledge uncertainty of recovery
- Have honest conversations
- Listen compassionately to concerns, wishes and preferences
- Include discussion of TEP
- Offer 'Planning ahead' leaflet

### Advise

**Advise** the MDT following ACP conversations:

- Share information on the patient's wishes & preferences
- Complete TEP
- Include information from ACP discussions in the plan of care
- Document ACP conversations in the MDT records - reverse of TEP and Millennium 'Conversation Project ACP template'

### Transfer

**Transfer** information to support continuity of care:

- Offer use of 'Planning Ahead' leaflet to the patient and family
- Consider community TEP or share information on TEP decisions
- Include 'discussions had and decisions made' in the discharge summary
- Communicate with GP, DN or care home by phone

#### For information on the Conversation Project:

- Open the intranet and click 'P' for Palliative or 'E' for End of Life Care
- Contact the Palliative Care Team on ext 5587



*What makes end of life conversations  
challenging*

## Challenges



- Not having the right experience/having had a bad experience
- Not knowing what the patient/family knows
- Family/patient expectations
- The environment- finding quiet space or time
- Fear of getting it wrong
- Fearing of getting in out of depth
- End of life care is still a taboo subject!
- Time

## Conversation Starters

- **Fishing questions-** Have you thought about a time when.....you may not be as well as you are now
- **Focusing on key issues-** Can you tell me what is the most important thing for you?
- **Framing difficult matters as universal or general-** Some people like to make their thoughts/wishes known and to make plans.....
- **Seeking permission-**Are you the sort of person who likes to know what is going on?
- **Hypothetical questions-** Sometimes it is helpful to think about the what if's



## Communication Techniques



- **Look for cues**, I'm not so well today'...'Can you tell me why you say that?'
- **Actively listen**- think manner, position, eye contact
- **Reflect back** 'So a lot has happened in a short time?'
- **Focus on the emotion**- "Am I right in thinking that you feel scared?'
- **Open questions**- 'How are you today?' not 'Are you ok today?'
- **Use of silence** –Give people time to think
- **Be empathetic**- that living with uncertainty is very difficult



*“The truth will set you free,  
but first it will piss you off”*

Gloria Steinem

## Outcomes of ACP

### Preferred Priorities for Care

- Better understanding of their illness
- Expectations for the future clearer
- Attending to personal wishes- eg. letters for family, key events
- Know what care and support is available
- Preferred place of care
- Who they would like involved in their care
- Preferred place of death

- Treatment Escalation Plan
- Advanced Directive to Refuse Treatment
- Admission avoidance

Help patients to consider:

- Putting financial affairs in order
- Power of Attorney
- Funeral plans
- Power of Attorney
- Writing wills

## Future work and next steps

- Ward accreditation and quality mark for the Conversation Project and end of life care
- Ambassador badge for recognition of quality improvement on the ward and support for the Conversation Project
- The Health Foundation grant continues to October 2018 to support extension of the Conversation Project with community partners, development of resources and shared learning opportunities
- Develop short films to support access to ongoing learning in the Conversation Project and ACP
- Electronic Conversation Project ACP template
- Launch of Conversation Project bundle and Priorities for Care bundle



## It is important to...

- **See the person** in the patient, know what is important to them, understand their wishes and preferences?
- **Be brave** enough to start a conversation that matters
- **Be honest** and adopt a kind and caring manner, this supports those that feel vulnerable
- **Remember the art of listening** as well as being heard is as important in good communication
- **Kindness and compassion** creates trust and lessens suffering
- **Little things** can matter the most



Martin Luther King